



# Pitch2Shine - Event details

TECHNOLOGY INNOVATION & BUSINESS INCUBATION CENTRE

#### Guidelines

- Participant can be from any institute, organization, individual but the team lead should be associated with an academic institute.
- 10 minutes presentation (ppt, prototype, demo, etc.) + 2 minutes Q&A
- Panel of Judges decision will be final
- Winner will be offered incubatee status at TIBIC
- 1st, 2nd and 3rd position will get certificate with their position mentioned.
- O All participants will receive certificate of participation
- O General Audience from industry, academia, business, etc.
- All participants will get free access to Intellect 2019 Conference including lunches.

#### **Presentation Outline**

- Presentation may include:
  - O Story, Intro (problem and solution), Team
  - O Business Model, Value Proposition, BMC
  - O Market Size (overall, potential target), competitive analysis
  - O Financials (Three years forecast) Traction if any.
  - Revenue Model and Go-to-Market strategy
  - O Funds Proceedings, Funds required Vs Equity

### Criteria

- O Winning criteria would include:
  - Oral & Visual Presentation
  - Business Model
  - impact factor
  - O Team
  - O Practicality
  - traction if any
  - Prototype

## Program of Day 1 – P2S Workshop

- 2:30 am P2S Workshop opens
- Short intro of TIBIC, KIET and trainer
- 3:00 am till 5:00 pm Pitching workshop break in between.
- O Individual one to one sessions 1 hour (2 hours)

### Program of Day 2 – P2S Competition

- 10:30 am P2S opens, short intro of TIBIC and KIET
- 11:00 am till 1:30 pm Pitching (10 min X 10) break with light refreshment 15min
- 1:45 pm Short Speech by Chief Guest (Judges decision)
- Prize distribution
- 2:00 pm Lunch





## Thank you all.